

...where innovation and inspiration meet!

MONTEREY
CONFERENCE
CENTER
GENERAL MANAGER

CAREER OPPORTUNITY WITH

THE CITY OF

MONTEREY

APPLICATION DUE: October 31, 2022

FIRST INTERVIEW: November 18

FINAL INTERVIEW: November 21 (tentative)





Monterey Conference Center Front Entrance Circle Driveway
One Portola Plaza

THE OPPORTUNITY

This leadership position represents an incredible opportunity for a hospitality manager professional to join a widely recognized, well-managed city as its next Conference Center General Manager. This position is responsible for the direction and management of the City of Monterey Conference Center including budgeting, marketing, sales, internal and external communications, and tours. This includes the supervision and coordination of assigned staff, oversight of all procedures, and troubleshooting problems. The manager attends to details to ensure each event operates smoothly and resolves any issues that arise prior to and during the course of the event. The City of Monterey offers the right candidate the opportunity for challenge and professional growth in a dynamic, full-service city immersed in natural beauty.

SALARY RANGE: \$10,774.00 - \$13,094.00 monthly, competitive benefits

APPLICATION DEADLINE: 11:59 p.m., Monday, October 31, 2022



THE MONTEREY COMMUNITY

The City of Monterey is a historic and progressive coastal community serving as the economic and cultural hub of the beautiful Monterey Peninsula.

One of California's most historic cities, Monterey was home of the Native Rumsen people for thousands of years, was the original state capital of Alta California, and features more historic buildings in its downtown than any other city west of Santa Fe. Known for preservation of its history, culture, and natural environment, Monterey also is a leader in creating a sustainable community by striking a balance between tourists and residents. The City covers an area of approximately 8 square miles and has a resident population of 30,218, which daily rises to 70,000. Monterey attracts over 4 million visitors annually and is famous for its dazzling waterfront including the Monterey Bay Aquarium, Fisherman's Wharf, and Cannery Row along with over two miles of City-maintained beaches and the Monterey Bay National Marine Sanctuary featuring harbor seals, sea otters, and more.

Monterey is truly unique among cities in California. Three military installations and several educational institutions are located within Monterey's city limits including the Defense Language Institute at the U.S. Army Garrison Presidio of Monterey, Naval Postgraduate School, U.S. Coast Guard Station Monterey, Middlebury Institute of International Studies at Monterey, and Monterey Peninsula College. The Monterey Peninsula is a thriving region offering rich culture, strong business and industry, quality education, and unmatched hospitality.

Residents and visitors alike benefit from the spectacular natural beauty of the Monterey Peninsula. Those who work and live in the Monterey area enjoy a high quality of life in a medium-sized city among the forests and coastline, but with the amenities and services typically offered in a large metropolitan area.



THE CONFERENCE CENTER

The Monterey Conference Center is the focal point for welcoming guests, bringing people together, and sparking ideas for thousands of guests each year. The Conference Center also drives cultural and economic prosperity for the City of Monterey. By providing a modern, state-of-the-art meeting facility combined with award-winning service and professionalism, the Conference Center strives to go beyond the expectations of our guests and provide them with an experience unsurpassed in the industry. The Monterey Conference Center continues its level of excellence and world recognition as a respected meeting facility. The Monterey Conference Center is the birthplace of the famous TED conference, held from 1984 to 2008 and in 2021 at the facility. The Monterey Conference Center hosts dozens of conferences, meetings, workshops, weddings, and special events annually.



The City Council lives up to its mission to "provide visionary leadership ensuring a safe, healthy, historic, economically vibrant, and sustainable environment."

THE CITY OF MONTEREY

The City operates under the Council-Manager form of government and currently has 380 full-time and regular part-time employees. The annual City budget is approximately \$145 million (approximately \$80 million General Fund). Monterey is a full-service city that provides police, fire, public works, planning, recreation, parks, and library services. The City also operates its own conference center, sports center, parking, campground, cemetery, beaches, and marina facilities.

The City's value drivers are: improving the quality of life; fostering diversity, equity, and inclusion; protecting our environment; fiscal stewardship; developing, retaining, and recruiting a high quality workforce; securing adequate water sources for the city; supporting equitable access to affordable housing; active transportation; historic preservation and diversity; and fostering a local government that is transparent and inclusive.

